



associates, inc.

6619 N Scottsdale Rd
Scottsdale, AZ 85250

P 480.481.2002

F 480.481.2001

myra@myragards.com
www.myragards.com

FACT SHEET

- COMPANY** ■ **Ownermatch International**
- PURPOSE** ■ **Facilitating Co-Ownerships of 2nd Home Luxury Properties**
- FOUNDER** ■ Wayne Wilkins
Box 91277 | West Vancouver PO
West Vancouver, British Columbia
Canada V7V 3N6
604.307.1947
- AZ PARTNER** ■ Dudley Merkel
President Southwest Division
602.203.4871
- WEBSITE** ■ <http://www.ownermatch.com/>
- STATISTIC** ■ Average use of 2nd homes in the U.S. is approximately 14 percent of the year (50 days)
(Insurance industry statistic)
- DISTINCTIONS** ■ A completely unique service developed in Western Canada
Now launching operations in the U.S.A. (Scottsdale headquarters)
Matching two like-minded people with similar lifestyle goals
Each co-owner pays half the purchase price and half the ongoing costs
Each co-owner enjoys the property half the time (by Agreement)
A creative solution for today's challenging market conditions
100% of the Lifestyle – 50% of the Cost
- TARGET MARKET** ■ **(a)** Non-resident buyers looking for cost-effective real estate opportunities that will bring a strong, part-time lifestyle component into their lives
(b) Over-extended current owners of recreational properties who are reluctant to sell in a depressed market...but have little option
(c) Families that desire more than one 2nd home ownership experience (summer/winter; golf/ski; north/south; desert/mountain/beach/etc)
- MEDIA CONTACT** ■ Myra Richman; 480.481.2002; myra@myragards.com